

FIFA[®]

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FIFA & ECA Legal Conference: Football Contracts 2023

Agenda

23-24 November 2023

Cívitas Metropolitano Stadium

MADRID

PROGRAMME
DAY 1

08.15 - 09.15 Registration and Coffee

09.15 - 09.30

Opening of Conference

Emilio Garcia Silvero
FIFA, Chief Legal and Compliance Officer
José Luis Andrade
ECA, General Counsel

09.30 - 10.15

Football Contracts and Multiclub Ownership

Keynote Speaker:
Raffaele Poli, CIES, Head of CIES Football Observatory

10.15 - 11.45

Roundtable: Hussein Fahmy, Co-CEO, RFG (moderator)

Thiago Scuro, AS Monaco, Director of Professional Football
Michael Gerlinger, Bayern München, Former Vice President of Sports Business and Competitions
Marcos Motta, Bichara e Motta Advogados, Founding Partner
Andrea Traverso, UEFA, Financial Sustainability & Research Director

12.00-13.45 Lunch

13.45-14.15

Football Contracts and the new Agent Regulations

Keynote Speaker:
Andrea Bozza, Deloitte Italy, Head of Football

14.15-15.00

Roundtable: Carol Couse, Mills & Reeve LLP, Head of the Sports Entertainment and Media Sector

Arturo Canales, AC Talent Sports & Entertainment, President and founder
Attila Berzeviczi, Ferencvárosi TC, Legal Director
David Newton, The FA, Head of Player Status and Competitions
Luis Villas-Boas Pires, FIFA, Head of Agents

15.00-16.00

Practical Workshop

Drafting a representation agreement under the light of the new FFAR

The club perspective

José María Cruz
Sevilla FC, General Manager

The agency perspective

Luis Cassiano Neves
14 Sports Law, Partner

16.00-16.30 Break

16.30-17.00

Structuring player salaries in club football – key priorities, areas of consideration and pitfalls

Keynote Speaker:
Martyn Hawkins, Sports Business Advisor, formerly Group Finance Director of City Football Group and Manchester City

17.00-18.15

Roundtable: Jan Kleiner, FIFA, Director Football Regulatory

Javier Gómez, LaLiga, Corporate General Director
Lina Soloukou, AS Roma CEO & General Manager
Susan Lendrik, AFC Ajax, CFO

18.15 End of Day 1

**Details of speakers and topics are correct at the time of communication. However, circumstances beyond our control may necessitate changes to the programme without notice.*

09.00 - 12.45

Practical Workshop

Drafting transfer and loan agreements in light of FIFA current rules and jurisprudence

09.00 - 09.15

Introduction

Mario Flores
ECA, Head of Sports Legal

09.15 - 9.45

Sequencing the deal and the role of conditions precedent

Daniel Muñoz Sirera
Muñoz & Arias Sports Lawyers, Founding Partner

09.45 - 10.15

Defining payment terms and obligations, including sell-on fees

Patrick Stewart
Manchester United FC, General Counsel

10.15 - 10.45

Break

10.45 - 11.15

TPO/TPI in transfer/loan agreements: an update (development fees, buyback, first refusals etc)

Héctor Navarro Real
FIFA, Senior Legal Counsel FIFA Football Regulatory

11.15 - 11.45

Enforcing payment obligations (penalty fees, liquidated damages, bank guarantees, etc)

Wouter Lambrecht
CAS arbitrator

11.45 - 12.15

Tax issues in international transfer agreements

Daan Buylaert
Atfield, Partner

12.15 - 12.45

Jurisdiction and applicable law clauses

Prof. Ulrich Haas
CAS arbitrator

12.45 - 13.00

Wrap Up and Close of Conference

Charlie Marshall
ECA, Chief Executive Officer

13.00 - 15.00

Lunch. End of the Conference

